

## Message Text

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15

ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 SS-20 EB-11 RSC-01 /043 R

66603

DRAFTED BY: COM/BIC/OIM/AF/MLMANLEY

APPROVED BY: EB/OCA/REP:GPWILSON

COM/BIC/OIM/AF/SKMILLER

STATE/AF/E/BROGERS(BY PHONE)

COM/BIC/OIM/AF/TFFIEDLER

STATE/AF/S/SMCDONALD (BY PHONE)

COM/BDC/JLIEN(BY PHONE)

----- 009974

R 061715Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY DAR ES SALAAM

AMEMBASSY NAIROBI

AMCONSUL LOURENCO MARQUES

UNCLAS STATE 044682

E.O. 11652: N/A

TAGS: BEXP, TZ, KE, MZ

SUBJECT: TRADE INQUIRY

1. PAUL MUELLER COMPANY, SPRINGFIELD, MISSOURI HAS INQUIRED ABOUT THE MARKET POTENTIAL FOR ITS STAINLESS STEEL BULK MILK COLLING AND STORAGE TANKS FOR DAIRY FARMS. CAPACITY OF TANKS RANGES FROM 500 TO 6,000 GALLONS.

2. POST'S REPLY TO FOLLOWING POINTS RAISED BY RODNEY GOODWIN, MUELLER INTERNATIONAL SALES REPRESENTATIVE, IS REQUESTED PROVIDED THAT SUCH INFORMATION IS READILY OBTAINABLE WITHOUT TAXING POST'S RESOURCES.

3. A) IMPORT/EXCHANGE CONTROLS WHICH WOULD TEND TO LIMIT THIS MARKET FOR U.S. PRODUCTS DESCRIBED PARA. 1 ABOVE.

B) NAMES AND NATIONALITIES OF FIRMS, IF ANY, MANUFACTURING SIMILIAR PRODUCTS.

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4. POST'S OPINION AS TO THE PRACTICALITY OF A VISIT BY MUELLER REPRESENTATIVE FOR PURPOSE OF CALLING ON DAIRY OFFICIALS WOULD BE APPRECIATED. VISIT OF RODNEY GOODWIN TENTATIVELY SET FOR APRIL.

5. MUELLER CATALOGS BEING AIRPOUCHED.

ACTION NAIROBI ONLY

6. KENYA EMBASSY, WASHINGTON, SUGGESTS EMBASSY MAY WISH TO ASK MR. KABETU OR MR. MUCOKI OF DIRECTORATE OF SUPPLIES MINCOM IF KENYA COOPERATIVES CREAMERIES WOULD BE INTERESTED IN SEEING MUELLER REPRESENTATIVE. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Drafter:** COM/BIC/OIM/AF/MLMANLEY  
**Enclosure:** n/a  
**Executive Order:** N/A  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinml  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 29 JUL 2002  
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30 JUN 2005

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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE INQUIRY  
**TAGS:** BEXP, TZ, KE, MZ  
**To:** DAR ES SALAAM LOURENCO MARQUES  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005